



Official Newsletter of Trade-wings Institute of Management (TIM)



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JUNE ISSUE



From the Editor's Desk

Hello everyone!

The recession has cast a gloom over the world and all countries are trying in their own ways to grapple with the situation. Though India, too is having her share of ups & downs, it has not

affected us so badly as some countries. The scenario in the travel & tourism industry in India still seems to be bright. According to findings, India is expected to see an influx of 10 Million international tourists by 2010, up from just 5 Million in 2007. - Andhra Pradesh, Uttar Pradesh, Tamil Nadu, Karnataka and Rajasthan are the leading tourism destinations in India in terms of total tourist arrivals. - India has been promoting its healthcare tourism by providing the visitors with private healthcare facilities. The growth in India's tourism market is expected to serve as a boon, driving the growth of several associated industries, including hotel industry, medical tourism industry and aviation industry. So, there's definitely something to cheer about.

Your feedback and suggestions are most welcome.

Happy Reading!

Kalpana Kulkarni Chief Editor

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Aviation & Hospitality Exkibition at TIM Vellore

A wonderful Aviation & Hospitality exhibition was organized by the students of TIM Vellore on the 31st of March 2009. This exhibition was inaugurated by TIM's Director, Mr. Rajan Dani. It was a real eye opener for all of us that students from Vellore could put up such a brilliant show. They had made models of a hotel, hotel rooms, resort, layout of an airport, airports in India, Travel agency, tour operator, cargo agency, airline office, etc. The models were excellent and the students had taken a lot of trouble to take care of even the minutest details. They had also made creative carvings out of fruits & vegetables. The exhibition was very much appreciated by the public and was well covered by the press.

Mr. Rajan Dani then addressed the students and gave them a brief overview about the Travel, Tourism, Hospitality & Cargo industries and the job opportunities available in these sectors. The students and other invitees were very happy with the event which was a great success.







Mr. Rajan Dani, Director TIM inaugurating the exhibition

Mr. Rajan Dani, Director, TIM with Mr. C. S. Bhoopathy of TIM Vellore & the students

Model of an airport

TIM powers the E-learning Portal www.onlinetraveledu.com

Onlinetraveledu.com was launched in January 2009 as an Integrated E-learning portal to provide complete range of training programs in the field of Aviation, Travel-Tourism, Hospitality & Logistics. These are short courses aimed at professionals working in these fields and would like to upgrade their knowledge and get certificate to improve upon their personal portfolio and advance in their career. The courses are also suitable for those who aspire to have careers in the above domains. Those tourists who visit different destinations, use different modes of transport can also get information and certificates before visiting destinations as well as before taking different modes of transport. The courses are unique in nature in terms of contents, online certification and presentation. Onlinetraveledu.com is an associate of well known Trade-wings group based at Mumbai, India. TIM is supporting the portal in terms of development of contents, Operational support and international tie-ups.







IATA-UFTAA Marck 2009 Results

The IATA-UFTAA March 2009 results are out! Congratulations to the students who fared very well. It was a combination of hard work on part of the students and the expert guidance of the faculties which has resulted in so many students getting Distinction. Given below are some of the thought & experiences of these students.



Anandita:- I had enrolled in Tradewings Institute of Management for the foundation course of IATA. Today, I realise that my choice of TIM was right because I have completed the foundation level with distinction marks. Our study coordinator has been an excellent teacher and has guided us very well throughout the programme.

Muhammed Haseef P. K:- It has been an exceptional time of 13 months for me. I have groomed my skills at Trade Wings Institute of Management while studying for the IATA Foundation course. The qualified Instructors have the ability to encourage students, communicate effectively and are receptive to clarifications, which I thoroughly enjoyed. The learning process into the world of Travel & Tourism was made simple and interesting, providing us career opportunities worldwide. I am thankful to the faculty & management who helped me in gaining tremendous knowledge about the airline & travel industry with their rich real time experience and I express my sincere gratitude to the faculty and staff for their support and guidance during my course. I have thoroughly enjoyed the learning process at the Trade Wings Institute of Management, Kolkata





Sauma Biswas:- I enrolled for Aviation Management in Trade wings Institute. After completing it, our instructor encouraged me to appear for the IATA/UFTAA Foundation Course. Today I have received a double distinction in my exam. I entirely thank Trade Wings and my teacher for adding a feather in my cap.

Fatema:- To say that Trade Wings opened up a whole new World for me, won't be an exaggeration, but in fact an understatement, because it made me aware of all the beautiful places on Earth that I didn't even know existed—and all of it in a four walled, rectangular classroom! The classes were interactive, educative, competitive and above all, fun and lively. The faculty, with his immense knowledge, which he imparted to us with great generosity & a subtle sense of humor, made the whole experience a smooth sailing as though on Luxury STAR Cruise, or an enjoyable flight on Emirates! Six months passed in a jiffy, and the association with Trade Wings was short-lived. But no matter how numbered they were, the days spent there would remain, in my most cherished memories, as invaluable.





Susheel Sawarkar:- "I wanted to do IATA Course from one of the top institutes in India and after attending the free career counseling at Trade Wings Institute, Pune, I was convinced that I would prepare and appear for the exam with them. Finally all this helped me in getting Distinction in one of the most sought after qualification in the Industry IATA/UFTAA Foundation. They are experienced in the field and fulfilled all my requirements. Personal attention, availability and reliability are the three reasons why I would dedicate my success to the institute. Thanks to Trade Wings Institute of Management."

Sharvari Ksirsagart:- "Competent instructors, up-to-date practice sessions, and an overall astounding quality of the training plus the equipment and facilities make Trade Wings Institute of Management, Pune a "first-rate training environment" to undergo training for the international Qualification of IATA/UFTAA. They are always open for views and feedback from the students. This is one thing which differentiates them from the rest. Trade Wings Institute of Management gives you the best possible training and serves your best interest too. I recommend the institute to the anyone who is serious about getting the certification."





Shuchita Tipnis:- "I was referred to Trade Wings Institute of Management by a friend from College. My experience with the Institute has been one of utmost satisfaction. I was really happy with the training sessions since the faculty is an excellent trainer. The trainer took immense efforts for us and made us practice a lot. The trainer was very accessible during any time of the day and did not hesitate to answer even the silliest of questions that I used to come up with. Thanks once again for exceptional coaching and I am sure of getting their guidance in future too as I have enrolled for my next level of IATA/UFTAA Consultant Course"

Jeetu Phulwani:- "I am from Dubai and I joined Trade Wings Institute of Management after a long search for a good career Institute both in Dubai and in India. When I met the trainer in Trade Wings, I felt that she had good industry knowledge and very different than other trainers. I must appreciate the personal attention and care that she gave to each and every student in the class. Honestly, I received more than what I had expected from an Institute in all. Overall it was a correct decision to join Trade Wings Institute, Pune. Today, when I am an IATA/UFTAA Foundation Exam Distinction student, I feel that this would not have been possible without the support and encouragement I received from the trainer and management."





IATA-UFTAA Marck 2009 Results



Utpala Patankar:- "The first time I met the counselor at Trade Wings Institute of Management in Pune; they never tried to forcibly convince me to join the institute. In fact this is what sets the institute apart from all other institutes I have known. I would sincerely like to thank the trainer for her invaluable training and the management both, for their guidance throughout the entire training process right from selection of the course to the examination and job interviews. They are thorough professionals with very warm and friendly personalities. I have further continued my association with the institute by joining the training for IATA/UFTAA Consultant Level."

Swapnil Bagade:- My association with Trade Wings Institute of Management Pune has been very rewarding. I joined the institute for IATA/UFTAA training while I was pursuing my graduation and I am really glad that I availed of their coaching and counseling services. I knew I was at the right place and the results of the same came through 6 months hence in the form of attaining distinction. The fact that the institute is the pioneer and the leader in the field coupled with their industry background that many of us wish to pursue, makes them tailor made for our requirements. I would like to thank them for all their help and guidance in the training program and look forward to strengthen my association for the next IATA/UFTAA Consultant level studies which I have taken up with them.





Krishna Biswa:- "Trade Wings Institute of Management is the most resourceful destination for Students seeking Professional educational guidance combined with unmatched services. All my apprehensions were put to rest when I took my first training session. I would say I made the right decision when I decided to join the institute for my IATA Training since my Distinction results proves so. I am greatly satisfied and have joined them again for my next training for IATA/UFTAA Consultant Level. The institute had arranged many Campus Interviews of best known companies in the industry and all of us are lucky and working with the finest in the industry. Thanks to them.

Sachin Ghule:- "You can find success with a little hard work and some help from the right source. I found my success with the help of my trainer in Trade Wings. With my future goals in mind and the realization of the hard work ahead of me, I felt training through Trade Wings was the right choice. As for classes I would like to point out that the trainer is a real professional. She makes the classes very informative and was there to guide me throughout the training process and all anxious moments. Because of her, the journey to the IATA / UFTAA Examination was smooth.



Latest at TIM

- Bhubaneswar Centre has been authorised for IATA / UFTAA Foundation Course
- Pune Centre has been authorised for IATA / UFTAA Consultant Course
- > TIM opened its new Centre at Ratnagiri.
- > TIM opened its new centre at Nashik.



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